

استان:

تعداد سوالات: تست: ۳۰ تشریحی: ---

نام درس: زبان تخصصی ۴

زمان آزمون: تست: ۷۰ تشریحی: --- دقیقه

رشته تحصیلی / گذ درس: مدیریت صنعتی - ۱۲۱۲۰۳۶

آزمون نمره منفی دارد ○ ندارد

مجاز است. منبع: ---

استفاده از: ---

گذ سوی سوال: بک (۱)

پیامبر اعظم (ص): روزه سپر آتش جهنم است.

Choose the best choice (a, b, c or d).

1-Organizational behavior focuses on a(n).....

- a. micro perspective
- b. macro perspective
- c. environmental phenomena
- d. strategic planning

2-Contingency approach represented to search for the factors that would aid in.....and explaining behavior.

- a. development
- b. predicting
- c. devise
- d. suggesting

3-.....can be defined as a part of the scientific research process that determines whether a particular theory is a good representation or not.

- a. Induction
- b. Deduction
- c. Verification
- d. Measurement

4-.....is a statement of how the independent and dependent variables are related.

- a. Explanation
- b. Description
- c. Hypothesis
- d. Prediction

5-A(n).....is a study in which a variable is manipulated in one setting , while the same variable remains unchanged in another similar setting.

- a. case study
- b. experimental method
- c. laboratory experiment
- d. fixed experiment

6-Which of the following sections can be a characteristic of a typical research report?

- a. abstract
- b. validity
- c. insight
- d. interest

7-A well-known device for assessing personality is the use of .....

- a. membership
- b. emotional states
- c. culture
- d. ratings

8-In organizational behavior research , three dimensions have received:....., authoritarianism, and the work ethic.

- a. self-esteem
- b. locus of control
- c. detection
- d. overt aggression

9-.....individuals tend to be closed -minded and inflexible.

- a. Natural
- b. Distrustful
- c. Dogmatic
- d. Modest

10-An attitude covers three essential components: the cognitive, the .....and the behavioral.

- a. Idea
- b. affective
- c. argument
- d. expectation

11-.....factors are the specific structure and content of what is transmitted in a persuasive appeal.

- a. Medium
- b. Audience
- c. Source
- d. Message

12-One's thinking, feeling, and action tendencies towards work is termed.....

- a. job satisfaction
- b. communications
- c. direct experience
- d. behavioral expression

13-.....is a process in which a reflex or emotional response comes under the control of a new stimulus.

- a. Observational learning
- b. Faceted approach
- c. Classical conditioning
- d. Job – orientation

14-.....involves reinforcing small approximations of the final desired behavior.

- a. Discipline
- b. Shaping
- c. Skill
- d. Thought

15-A.....schedule reinforces individuals for their responses after a predetermined period of time has elapsed.

- a. fixed interval
- b. variable interval
- c. fixed ratio
- d. variable ratio

16-.....might consist of ignoring the irksome behavior and thereby reducing the probability that it will recur.

- a. Reinforcement
- b. Enhancement
- c. Resistance
- d. Extinction

17-McClelland's research indicates that increases in the level of need for..... precedes increases in economic activity.

- a. affiliation
- b. performance
- c. achievement
- d. power

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18-In Maslow's hierarchy of needs, the lower order needs are called.....

- a. deficiency needs
- b. growth needs
- c. physiological needs
- d. psychological needs

19- .....focuses on the influence of past rewards in shaping present behavior.

- a. Expectancy theory
- b. Hedonism
- c. Reinforcement theory
- d. Job assignment

20-Vertical expansion represent job.....

- a. simplification
- b. enrichment
- c. cumulative
- d. enlargement

21-When a person changes behavior or beliefs in response to real or imagined pressure from others, she/he seeks.....

- a. conformity
- b. arguments
- c. logic
- d. correspondence

22-In an MBO program, objectives are set by.....

- a. employees at all levels
- b. top-level managers
- c. operating managers
- d. outside consultants

23-.....leadership includes being friendly to subordinates and sensitive to their needs.

- a. Participative
- b. Directive
- c. Supportive
- d. Achievement

24-Programmed decisions refer to:.....

- a. simplified decisions
- b. organizational policies
- c. novel structured decisions
- d. decision support systems

25-Physical distance, psychological distance and similarity are the key determinants of.....

- a. informal groups
- b. formal groups
- c. social loafing
- d. interpersonal attraction

26-Five major styles of conflict management are forcing, collaborating, avoiding, accommodating and .....

- a. compromising
- b. enhancement
- c. antagonize
- d. vacillate

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27-.....takes place when the sender translates the information to be transmitted into a series of symbols:

- a. Feedback
- b. Decoding
- c. Encoding
- d. Response

28-Mechanistic structure most closely resemble:

- a. organic structures
- b. bureaucratic structures
- c. system 4structures
- d. matrix structures

29- In a model proposed by Duncan, high degrees of uncertainty are associated with .....environments.

- a. simple-static
- b. complex-static
- c. simple-dynamic
- d. complex dynamic

30- According to Tuckman, the four stages through which groups pass as they develop are: forming ..... norming and performing

- a. Storming
- b. Composition
- c. Surrounding
- d. impact