

نام درس: زبان تخصصی ۱- زبان تخصصی
 رشته تحصیلی: گرایش مدیریت دولتی - بازرگانی - صنعتی
 تعداد سؤالات: نسی ۳۰ تکمیلی -- تشریحی ۶
 زمان امتحان: تفسی و تکمیلی ۵۰ دقیقه تشریحی ۲۰ دقیقه
 دولتی: ۱۳۱۱۹۴- بازرگانی: ۲۸۱۲۲۳ صنعتی: ۱۳۲۱۹۰- تجميع دولتی: ۱۳۱۷۵۳- تجميع بازرگانی: ۲۸۱۸۲۴- تجميع صنعتی: ۱۳۲۲۸۰- تجميع اقتصاد: ۷۰۱۶۲۸

Choose the best choice a, b, c or d.

- Raising or being raised to a higher rank is referred to as.....
 a. promotion b. leadership c. satisfaction d. creation
- In most countries,of workers usually lead to a strike.
 a. organizations b. phrases c. positions d. dismissals
- You should always be ready to accept the.....of your actions.
 a. consequences b. innovation c. customers d. colleagues
- Mr Amini is afraid something may happen to the workers. In other words, he is worried about the worker's'
 a. safety b. motive c. promise d. mood
- Rewards fall into two.....: intrinsic and extrinsic rewards.
 a. procedures b. resources c. categories d. equations
- She bought the garden after a careful consideration. That is to say, she bought it after long.....
 a. decision b. information c. sanitation d. deliberation
- To avoid pain is a(n)part of human nature.
 a. legal b. diverse c. inherent d. extra
- An important part of his.....is to make decision.
 a. tempermanents b. responsibilities c. implementations d. campaigns
- Her.....is that the new student is not able to do his assignments.
 a. enthusiasm b. development c. population d. judgment
- Our bank.....shows that we are in a good financial position.
 a. inventory b. statement c. endeavor d. inducement
- The government.....a law about business affairs in the parliament yesterday.
 a. combined b. administered c. existed d. required
- Mrs Naderi is always helpful, i.e., she is always.....
 a. cooperative b. suitable c. managerial d. essential
- When a program is well arranged, we say it is.....
 a. public b. organized c. fruitful d. massive

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 تعداد سوالات: فنی ۳۰ تکمیلی ۶ - تشریحی ۶
 زمان امتحان: تستی و تکمیلی ۵۰ دقیقه تشریحی ۴۰ دقیقه
 دولتی: ۱۳۱۱۹۲ - بازرگانی: ۲۸۱۲۲۳ - صنعتی: ۱۳۲۱۹۰ - تجميع دولتی: ۱۳۱۷۵۳ - تجميع بازرگانی: ۲۸۱۸۲۴ - تجميع صنعتی: ۱۳۲۴۸۰ - تجميع اقتصاد: ۷۰۱۶۲۸

14. Administration consists of three.....: people, action and interaction.
 a. recreation b. practitioners c. ingredients d. deviations
15. Studying this course.....his living in Tehran.
 a. involved b. convinced c. exposed d. retrieved
16. To see if she has the natural ability for teaching, she has to pass a(n)test.
 a. aptitude b. method c. project d. aesthetic
17. Through the controlling....., the manager keeps the organization on its chosen track.
 a. issue b. function c. production d. employee
18. The policeman died in the.....of his duty.
 a. township b. rudiment c. performance d. concept
19. Before solving the problem, they looked at every.....of it.
 a. shift b. aspect c. effort d. career
20. In selecting objectives we should see if they are possible in a particular way, that is we should consider their.....
 a. garbage b. evaluation c. feasibility d. fuzziness
21. All living and nonliving things were.....by God.
 a. creating b. creation c. created d. creative
22. Learning a profession depends on many.....such as age and IQ.
 a. glances b. factors c. citizens d. assistants
23. Some people believe that.....information is a private matter.
 a. financial b. shadowy c. elusive d. obvious
24. Her talk captured the.....of the audience.
 a. predictability b. imagination c. department d. commissioner
25. That student answered the question clearly and accurately. That is his answer was.....
 a. precise b. internal c. innovative d. concrete

تعداد سوالات: فنی ۳۰ تکمیلی — تشریحی ۶

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زمان امتحان: تستی و تکمیلی ۵۰ دقیقه تشریحی ۴۰ دقیقه

رشته تحصیلی: گرایش: مدیریت دولتی - بازرگانی - صنعتی

دولتی: ۱۳۱۱۹۴- بازرگانی: ۲۸۱۲۲۳- صنعتی: ۱۳۲۱۹۰- تجميع دولتی: ۱۳۱۷۵۳- تجميع بازرگانی: ۲۸۱۸۲۴- تجميع صنعتی: ۱۳۲۲۴۰- تجميع اقتصاد: ۷۰۱۶۲۸

Read the passage carefully and answer the following questions.

Although administrators use scientific laws, techniques and data, they do so in ways that allow free rein to individual imagination and temperment. Usually a variety of successful solutions exist for dealing with a particular administrative problem, and a creative administrator may even devise a new solution on the spot. Administrative problems are rarely identical and it is impossible to evolve scientific equation that work the same way, every time, for such problems.

26. The first sentence implies that managers use their.....as well as scientific laws, techniques and data.
- a. process b. intuition c. craft d. district
27. In line one, "they" refers to.....
- a. techniques b. data c. administrators d. ways
28. The author states that administrative problems are.....
- a. seldom exactly the same. b. usually identical
- c. always exactly the same. d. easy to solve.
29. In line 3, "devise" means.....
- a. fuel b. impact c. engage d. invent
30. According to the passage,
- a. managers never devise solutions on the spot
- b. we can evolve a scientific equation for administrative problems
- c. managers avoid using their imagination in finding solutions for problems
- d. there are different solutions for dealig with a particular problem.

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متون زیر را به فارسی روان ترجمه کنید.

1. At the same time, there is never a precise formula that invariably works best in all situations.
2. Although these professionals must interact effectively, they cannot be organized like assembly-line.
3. So as we study public administration, the abstract, nondescript, colorless images of public bureaucracies.
4. The diverse problems that managers face require that decision be made under a variety of circumstances.
5. In other words, it is the force that moves employees and managers to higher performance.
6. So as we analyze the concept of motivations, keep in mind that level of motivation varies between individuals and within individuals at different times.