



نام درس: زبان تخصصی اقتصاد و مدیریت  
 رشته تحصیلی و کد درس: مدیریت بازرگانی، دولتی، صنعتی، جهانگردی، اقتصاد، حسابداری  
 تعداد سؤالات: تستی: ۳۰ تشریحی: --  
 زمان آزمون: تستی: ۵ تشریحی: -- دقیقه  
 آزمون نمره منفی دارد ○ ندارد ⊕  
 کد سری سؤال: یک (۱) استفاده از: -- مجاز است.

۱۲۱۲۱۷۴

امام علی<sup>(ع)</sup>: برتری مردم به یکدیگر، به دانش‌ها و خردهاست؛ نه به ثروت‌ها و تبارها.

**Read the sentences below and then choose the correct answer.**

- Forceful ..... is needed for this job. You need to force many difficulties.  
 a. longevity                      b. probability                      c. personality                      d. discovery
- You have to deem every aspect of this issue. Nothing should be ignored.  
 a. constitute                      b. regard                      c. sustain                      d. dispense
- He has ..... a new theory after many years of research. He developed it in 10 years.  
 a. imagined                      b. shifted                      c. demanded                      d. evolved
- The manufacturing management told that ..... must become more efficient.  
 a. produce                      b. production                      c. productive                      d. productively
- Rational people rely on real options, not ..... ones.  
 a. precise                      b. demanding                      c. imaginary                      d. collective
- Each employee should have ..... to his responsibility.  
 a. agreement                      b. process                      c. rudiment                      d. commitment
- Some of the farmers ..... their goods to the market in an old car.  
 a. detect                      b. carry                      c. cooperate                      d. implement
- The teachers have to ..... students' aptitude in the class. They should find out who is god at what.  
 a. deviate                      b. dispense                      c. convince                      d. detect
- Multinational companies interaction led to great profit.  
 a. cooperation                      b. collection                      c. judgment                      d. competition



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10. .... is good for you after examination. You need to have some fun.  
a. Elimination                      b. Recreation                      c. Revision                      d. Resolution
11. Mr. Smith works on the rudiment of a new idea.  
a. essence                      b. diverse                      c. immediacy                      d. position
12. The government ..... a law about business affairs in the parliament yesterday.  
a. administrated                      b. explored                      c. imagined                      d. defused
13. Public administration is the process of implementing diverse values in our complex society.  
a. essential                      b. precise                      c. dissimilar                      d. beneficial
14. Administration can take place by ..... people and their action. These two should become parts of a whole.  
a. magnifying                      b. implementing                      c. integrating                      d. enhancing
15. It is a difficult ..... but I think you can do it.  
a. task                      b. utility                      c. record                      d. factor
16. It is our ..... to have most o the industries in this country under local ownership.  
a. statement                      b. output                      c. policy                      d. risk
17. The circumstance forced me to accept a very low price when I sold my house.  
a. judgment                      b. condition                      c. intervention                      d. competition
18. The manager wants an immediate reply on the part of the employee.  
a. inherent                      b. deliberative                      c. instant                      d. cooperative
19. During these days human beings argue over ..... matters that have little value in their lives.  
a. significant                      b. consistent                      c. creative                      d. trivial



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20. Dr. Alavi does not find his secretary very ..... .  
a. communicate      b. communication      c. communicative      d. communicated
21. The factory's ..... level is very low because of the recent employee's strike.  
a. input      b. output      c. outcome      d. task
22. We usually make a decision after much deliberation.  
a. recreation      b. thought      c. organization      d. estimation
23. Managers make decisions under a condition of ..... when they have little or no information about the problem.  
a. certainty      b. continuity      c. ambiguity      d. inventory
24. The ..... committee approved the worker's dismissal.  
a. wide-spread      b. stock      c. sanitary      d. supervisory
25. .... is a necessary quality in a work environment.  
a. Adapt      b. Adaptability      c. Adaptive      d. Adaptively
26. He had worked for the firm for twenty years and was in a(n) ..... of trust.  
a. plan      b. position      c. activity      d. development
27. Motivation can be the result from external factors that ..... the inner drive to perform.  
a. stimulate      b. compete      c. sustain      d. estimate
28. He ..... more time of his life to making money than to learning.  
a. impedes      b. devotes      c. contemplates      d. supplies



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نیمسال اول ۸۹-۸۸

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29. In many cases, managers can help individuals develop their abilities through coaching.

- a. concentrating      b. training      c. implementing      d. organizing

30. .... is an internal force, it can not be empirically observed.

- a. Reward      b. Utility      c. Motivation      d. Procedure