



تعداد سوالات: تستی: ۳۰ تشریحی: —

نام درس: زبان تخصصی (۴)

زمان آزمون: تستی: ۶۰ تشریحی: — دقیقه

رشته تحصیلی و کد درس: مدیریت صنعتی

آزمون نمره منفی دارد ○ ندارد ⊗

۱۴۱۲۰۳۶

مجاز است.

استفاده از: —

کد سری سؤال: یک (۱)

امام علی^(ع): برتری مردم به یکدیگر، به دانشها و خردهاست؛ نه به ثروتها و تبارها.

A: Choose the best choice (a, b, c, or d) and mark it on your answer sheet.

1. Believers in scientific management searched for the one best way to perform a task. "Task" should mean

- a. technology b. activity c. ability d. principle

2. Due to the harsh political pragmatism that Machiaveli advocated. It is not complimentary to label someone Machiavellian. "Due to" should mean

- a. in addition to b. however c. for example d. because of

3. In OB the research process has four goals: Description, explanation, control and

- a. reduction b. attribution c. prediction d. operation

4. The simplest and least rigorous approach to studying organizational behavior is

- a. to gather information informally
b. to produce diverse products
c. to reflect workers ideas
d. to accept new technology

5. There are many barriers to the precise perception of others' behavior. "Barriers" should mean

- a. resources b. departments c. goods d. obstacles

6. Ratings are clustered toward the positive end of the scale, with the result that ratings do not among individuals.

- a. challenge b. discriminate c. operate d. maintain

7. Attitudes are not directly observable. Their existence and nature must be

- a. decentralized b. inferred c. ensured d. associated



استان:

کارشناسی (سنتی)

نیمسال اول ۸۹-۸۸

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8. The process of attitude change follows five steps: attention, yielding, retention, action and
a. comprehension b. dimension c. demonstration d. communication
9. Observational learning occurs when a person witnesses the behavior of another. "Occur" should mean
a. make b. take c. happen d. give
10. Before using punishment to undesired behavior, managers should consider several strategies.
a. motivate b. generate c. eliminate d. anticipate
11. A manager's job should include the establishment of conditions that help to effort into performance.
a. translate b. harm c. refute d. inform
12. Job enlargement involves a(n) in the variety of an employee's activities.
a. decrease b. response c. report d. increase
13. In order to develop human resources, supervisors must assess the performance of each subordinate. "Assess" should mean
a. evaluate b. communicate c. arrange d. trust
14. Most researchers agree that knowledge of appraisal results can employee performance.
a. enhance b. decode c. reject d. regard
15. There are three primary reasons for an individual to yield to another person's attempt to be
a. direction b. directive c. directional d. direct



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16. House identified four types of leader behavior: Directive, Achievement-oriented, supportive and leadership.

- a. structural b. effective c. participative d. behavioral

17. The approach to understanding decision making is, often called classical decision theory.

- a. rational b. organizational c. particular d. traditional

18. A primary reason that groups are created is to facilitate task accomplishment. "Facilitate" should mean

- a. to give information b. to make impossible
c. to give advice d. to make easier

19. Related to the notion of personal space is the concept of

- a. territory b. courage c. generosity d. failure

20. According to Max Weber in this level of bureaucracy the lower positions controlled and supervised by the higher ones and kept order:

- a. competence b. the principle of hierarchy
c. impersonality d. division of labor and specialization

21. Many students of Japanese management feel that it is not to transplant features of Japanese management into the United States.

- a. personal b. various c. reasonable d. similar

22. The crisis of control can be resolved through increased

- a. induction b. assumption c. deduction d. coordination



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بخش دوم: با توجه به جمله، معادل فارسی کلمات مورد نظر را انتخاب نمایید.

23. Recently, management scholars have recognized that job simplification improves productivity.

- a. تولید b. بهره‌وری c. خودکفایی d. عملکرد

24. Performance encompasses many aspects and can not be assessed by a single quantifiable measure.

- a. کیفی b. محدود c. کمی d. نامحدود

25. The members silently and independently record their ideas about how to tackle a problem.

- a. ثبت کردن b. برخورد کردن c. محول کردن d. فراموش کردن

26. Informal networks may serve useful functions by leading to greater loyalty through positive social relations.

- a. همبستگی b. جابه‌جایی c. افراطی d. وفاداری

27. On the negative side, matrix systems can create significant frustration.

- a. استیصال b. نقص c. ابهام d. تعارض

28. A major difference between the two approaches (American and Japanese) lies in the extent to which consensus is sought when making decisions.

- a. ادغام b. گرایش c. اتفاق نظر d. قابل اجرا

29. A variety of quasiexperimental designs are available for studying the effect of OD interventions.

- a. پرسشنامه‌ای b. شبه آزمایشی c. تجربی d. بالقوه

30. Studies indicate that the availability of sympathetic others can help a person deal with job – related stress.

- a. دارای حس همدردی b. دارای تعصب c. دارای مقبولیت d. دارای توان پیشبرد